



**FACULTY OF TOURISM AND BUSINESS LOGISTICS**  
**STUDY PROGRAM**  
**BUSINESS ADMINISTRATION**  
**FOUR YEARS ACADEMIC STUDIES, FIRST CYCLE – 240ECTS**

**First year – First semester**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT100121	Economics	8	3+2+2	240
2.	4FT100221	Basics of logistics	6	2+2+1	180
3.	4FT100321	Entrepreneurship and small business	6	2+2+1	180
4.	4FT100421	International economics	6	2+2+1	180
5.		Elective course from List no. 1	4	2+1+1	120
		<b>Total ECTS</b>	<b>30</b>	<b>11+9+6</b>	<b>900</b>

**List no. 1 of elective courses (choose 1 course)**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FF100721	Macedonian language 1	4	2+1+1	120
2.	4FF100621	English language A2.1	4	2+1+1	120
3.	4FF100221	German language A1.1	4	2+1+1	120
4.	4FF100421	Italian language level A1.1	4	2+1+1	120
5.	4FF100121	Spanish language level A1.1	4	2+1+1	120
6.	4FF100521	French language level A1.1	4	2+1+1	120
7.	4FF100321	Russian language level A1.1	4	2+1+1	120

**First year – Second semester**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT100621	Basics of management	6	2+2+1	180
2.	4FT102021	E-business	6	2+2+1	180
3.	4FT104021	Business ethics and communication	6	2+2+1	180
4.	4FT101921	Insurance	6	2+2+1	180
5.		Elective course from List no. 2	4	2+1+1	120
6.		Practical teaching	2	0+0+2	60
		<b>Total ECTS</b>	<b>30</b>	<b>10+9+7</b>	<b>900</b>

\*During the semester, Sport and recreation activities are planned

**List no. 2 of elective courses (choose 1 course)**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FF101421	Macedonian language 2	4	2+1+1	120
2.	4FF101121	English language A2.2	4	2+1+1	120
3.	4FF101221	German language A1.2	4	2+1+1	120
4.	4FF100921	Italian language level A1.2	4	2+1+1	120
5.	4FF100821	Spanish language level A1.2	4	2+1+1	120
6.	4FF101021	French language level A1.2	4	2+1+1	120
7.	4FF101321	Russian language level A1.2	4	2+1+1	120

**Second year – 3<sup>rd</sup> semester**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT100921	Basics of marketing	8	3+2+2	240
2.	4FT101021	Banking	8	3+2+2	240
3.	4FT101121	Risk management	6	2+2+1	180
4.		Elective course from List no. 3	4	2+1+1	120
5.		Elective course from List no. 4	4	2+1+1	120
		<b>Total ECTS</b>	<b>30</b>	<b>12+8+7</b>	<b>900</b>

**Elective course from List no. 3 (choose 1 course)**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT101221	Principles of accounting	4	2+1+1	120
2.	4FT101521	Decision making simulation	4	2+1+1	120
3.	4FT101321	Custom systems and policy	4	2+1+1	120

**Elective course from List no. 4 (choose 1 course)**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT101421	Organizational behaviour	4	2+1+1	120
2.	4FT105621	Mass mediums	4	2+1+1	120
3.	4FT106321	Statistics	4	2+1+1	120

**Second year – 4<sup>th</sup> semester**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT101621	Digital business	6	2+2+1	180
2.	4FT101821	Marketing management	6	2+2+1	180
3.	4FT105721	Organizational psychology	6	2+2+1	180
4.	4FT101721	Fiscal system	6	2+2+1	180
5.		Elective course from List no. 5	4	2+1+1	120
6.		Practical teaching	2	0+0+2	60
		<b>Total ECTS</b>	<b>30</b>	<b>10+9+7</b>	<b>900</b>

\* During the semester, Sport and recreation activities are planned

**List no. 5 of elective courses (choose 1 course)**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT100521	Enterprise economics	4	2+1+1	120
2.	4FT102121	Modern economics system	4	2+1+1	120
3.	4FT102221	Change management	4	2+1+1	120

**Third year – 5<sup>th</sup> semester**

Ред бр.	Код на предмет	Предмети	ECTS	Фонд на часови	Вкупно часови
1.	4FT105821	Business administration	8	3+2+2	240
2.	4FT102421	Human resource management	8	3+2+2	240
3.	4FT102521	Foreign exchange policy	6	2+2+1	180
4.		Elective course from List no. 6	4	2+1+1	120
5.		Elective course from List no. 7	4	2+1+1	120
		<b>Total ECTS</b>	<b>30</b>	<b>12+8+7</b>	<b>900</b>

**Elective course from List no. 6 (choose 1 course)**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT102621	Financial markets	4	2+1+1	120
2.	4FT105921	Food quality management	4	2+1+1	120
3.	4FT102321	Supply chain management	4	2+1+1	120
4.	4FT103921	International business	4	2+1+1	120

**Elective course from List no. 7 (choose 1 course)**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT102921	Social economy	4	2+1+1	120
2.	4FT104921	International agreements	4	2+1+1	120
3.	4FT102821	International transport and foreign forwarding	4	2+1+1	120

**Third year – Sixth semester**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT103021	Strategic management in the public sector	6	2+2+1	180
2.	4FT103121	Customs operations	6	2+2+1	180
3.	4FT103221	Political systems and constitutional order	6	2+2+1	180
4.	4FT105021	Microeconomics and Macroeconomics	6	2+2+1	180
5.		Elective course from List no. 8	4	2+1+1	120
6.		Practical teaching	2	0+0+2	60
		<b>Total ECTS</b>	<b>30</b>	<b>10+9+7</b>	<b>900</b>

**List no. 8 of elective courses (choose one course)**

No.	Course code	Course	ECTS	Study hours	Total hours
4.	4FT103421	Quality systems and standards in BA	4	2+1+1	120
5.	4FT100721	Трговско право	4	2+1+1	120
6.	4FT103721	Digital finance	4	2+1+1	120
7.	4FT103821	Financial accounting	4	2+1+1	120

**Forth year – 7<sup>th</sup> semester**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT104721	Marketing research	8	3+2+2	240
2.	4FT106021	Administrative law	8	3+2+2	240
3.	4FT104121	International finances	6	2+2+1	180
4.		Elective course from List no. 9	4	2+1+1	120
5.		Elective course from List no. 10	4	2+1+1	120
		<b>Вкупно ECTS</b>	<b>30</b>	<b>12+8+7</b>	<b>900</b>

**List no. 9 of elective courses (choose one course)**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT104221	Financial investment management	4	2+1+1	120
2.	4FT104321	International relations and diplomacy	4	2+1+1	120
3.	4FT104421	Application of methods and techniques in BA	4	2+1+1	120

**List no. 10 of elective courses (choose one course)**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT104521	Business tourism	4	2+1+1	120
2.	4FT104621	Public and state administration	4	2+1+1	120

**Forth year – Eight semester**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT104821	Payment operations	4	2+1+1	120
2.	4FT103321	EU law	4	2+1+1	120
3.	4FT105321	Public relations	4	2+1+1	120
4.		Elective course from List no. 11	4	2+1+1	120
5.		Elective course from List no. 12	4	2+1+1	120
6.		Practical teaching - interdisciplinary project	4	0+0+4	120
7.		Thesis	6	0+0+8	180
		<b>Total ECTS</b>	<b>30</b>	<b>10+5+17</b>	<b>900</b>

**List no. 11 of elective courses (choose one course)**

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT106121	Public sector economy	4	2+1+1	120
2.	4FT105121	Innovation	4	2+1+1	120
3.	4FT105221	Customs procedures and administration	4	2+1+1	120

**List no. 12 of elective courses** (choose one course)

No.	Course code	Course	ECTS	Study hours	Total hours
1.	4FT105521	International organizations and integrations	4	2+1+1	120
2.	4FT105421	EU politics	4	2+1+1	120